

Special offer  
**Extended**  
1 Aug to 31 Dec

**ALPHATRON**  
**Marine**



# **VSAT all-inclusive offer**

Unlimited THOR 7 KA-band VSAT

[alpatronmarine.com](http://alpatronmarine.com)



# All-inclusive package

Enjoy unlimited Telenor THOR 7 High Throughput Satellite KA-band VSAT service with the exclusive Alpatron Marine all-inclusive package, including:

- Unlimited data connection
- Intellian V60KA VSAT system
- Prewired 19" cabinet with active ventilation 9U
- iDirect X7 modem
- Pepwave BR1 3G router
- WiFi Access
- 8 port managed ethernet switch
- Support PC
- Power distribution unit
- Eaton UPS

## KA-band VSAT THOR 7

The THOR 7 High Throughput Satellite (HTS) provides regional coverage with a favorable look angle over the main European shipping lanes and utilizes relatively small spot beams, which provide unprecedented high-power performance for maritime applications.

Supported by the iDirect next generation Velocity© platform, the iDirect platform offers automatic and seamless spot beam hand over – a necessity for a market that relies upon continuous connectivity. The THOR 7 HTS delivers downlink speeds anywhere between 512kbps and 24Mbps and uplink speeds between 128kbps and 6Mbps.

### Installation

Fixed installation fee within the Netherlands of € 1500, which is excluding transport, customs, travel- and accommodation charges.

All-inclusive package monthly fee	36 months	60 months
512kbps/128kbps (down/up) 1:10	\$ 899	\$ 625
1024kbps/256kbps (down/up) 1:10	\$ 1019	\$ 729
2048kbps/512kbps (down/up) 1:10	\$ 1249	\$ 959
4Mbps/1Mbps (down/up) 1:10	\$ 1685	\$ 1389

## Options

Additional options to be purchased separately:

Options	Price
2-port VoIP gateway including DECT wireless telephone *Refer to VSAT VoIP pricelist for additional voice charges	€ 450
3G outdoor antenna including mastmount kit and 20m cable	€ 375
Upgrade to BR1 4G LTE router	€ 225
4G dual outdoor antennas (2) including mastmount kit and 2x 20m cable	€ 750
Upgrade to 24 port Juniper EX-series ethernet switch	€ 1125
Aruba IAP access point including PoE injector	€ 399

## Preparations

Preparations to be done by shipowner:

- Foundation for VSAT antenna
- Crane-hire (if needed)
- Cable-pulling
- Interface to gyro compass/heading input
- Prepare space to install 19" rack
- 220V AC power supply at 19" rack location



Alphatron Marine is a Gold Partner for Telenor THOR 7.

## Terms & Conditions

- Promotional period: 1 August - 31 December 2017
- Installation and activation before 31 January 2018
- No lay-up or downgrade option during contract period
- In case of early termination, the complete remaining contract value shall be paid to Alphatron Marine at once immediately
- After completion of the contract, customer will own the hardware and can continue the service at just the airtime rate valid at the date of completion
- Hardware included in the promotion is finance only. Service, repairs, insurance and other potential cost are not included and are for customer's account
- All hardware will remain property of Telenor and/ or Alphatron Marine until all contractual payments have been made, after which the property will automatically be transferred to the customer
- For VSAT antenna finance, Telenor Antenna Financing general terms apply
- General terms and conditions of Contract of HME and warranty conditions apply.
- Order acceptance subject to credit-check, management approval and hardware availability.
- Only new installations apply for the promotion
- Delivery terms EXW Rotterdam (Incoterms 2010)

alphatronmarine.com

## Offices

Belgium, Curaçao, France, Germany, The Netherlands, Poland, Singapore, Spain, USA